



(In partnership with SunRun)

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## Title of the position

Solar Advisor - Bakersfield

## Solmentum (in partnership with SunRun)

Solmentum is a cutting edge San Francisco solar company seeking a few business/marketing/HR minded candidates with a unique blend of public relations skills. Applicants must think outside the box, be hard working and entrepreneurially minded. Car and weekend work required. Submit your resume for review / interview. No previous experience or solar knowledge is necessary. Training is provided.

## Compensation

\$12-\$15 /hr = 7-12+ hrs/ week (Weekends)

## Key areas of responsibility

- Help develop & execute regional marketing plan
- Service clients according to member contracts that may include any and all of the following: prospecting, follow-up, solar advice
- Communicate with regional manager on weekend basis
- Foster awareness in designated region with other solar-advisors
- Meet with potential clients to answer questions
- Advise families on monthly savings for fixed rate of solar-electricity
- Follow Solmentum guidelines regarding payment processing and data entry
- Foster & brainstorm ideas to promote Solmentum-SunRun regional growth
- Maintain relationships with clients, process & deliver client orders
- Attend & actively participate in all company trainings, events & meetings

## Consults with

- Clients
- Regional manager

## Term of employment

Interns will receive weekly evaluations for the first 3 months & every 6 months following. Other positions available after 5 month review. No previous experience or solar knowledge is necessary. This is a paid internship and college credit maybe achieved.

## Qualifications

- Post training: to be able to communicate benefits of solar-electricity Vs. brown-electricity
- To communicate how a customer has potential to pass initial solar-analysis
- Strong sense of client service
- Proven background in leadership
- Exceptional organizational skills
- Ability to communicate technical information to non-technical audiences
- Willingness to learn management & necessary skills and adapt them to all aspects of Solmentum/ SunRun
- Reliable automobile transportation with good driving record
- Willing & able to manually operate a Segway (human transporter)

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